# **Beenish Tariq**

Assistant Professor

**NUST Business School** 

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2019

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#### **About**

Dr. Beenish Tariq is working as Assistant Professor in the NUST Business School. Dr. Beenish Tariq has a PhD in Markerting. Dr. Beenish Tariq has published 16 research articles & conference papers having a citation count of 365, carried out 2 projects and filed 0 intellectual property.

#### **Qualifications**

PhD in Markerting Universiti Utara Malaysia , Pakistan	2014 - 2018
MBA in Marketing Air University , Pakistan	2011 - 2012
in Marketing BZU, Multan , Pakistan	2007 - 2011
in Pre Medical  Board of Intermediate and Secondary Education, Multan , Pakistan	2004 - 2006
in Science Board of Intermediate and Secondary Education, Multan , Pakistan	2003 - 2004

## **Experience**

Assistant Professor	2021- Present
NUST Business School	
Assistant Professor	2018 - 2018
NUST Business School	
Teaching Assistant	2017 - 2018
Universiti Utara Malaysia , Universiti Utara Malaysia	
Lecturer	2013 - 2014
Air University Multan , Abdali road, Multan	
Admin Officer	2011 - 2012
Telenor Pakistan , Abdali road, Multan	

# **Research Projects**

#### **National Projects**

**Exploring the Determinants of Mobile Financial Service Adoption in Pakistan** 

Funding Agency: HEC
Amount: PKR 498,984.00
Status: Completed

Exploring the determinants of mobile financial services adoption in telecom sector of Pakistan: The moderating role of government and gender.

Funding Agency: HEC Amount: PKR 383,984.00 Status: Completed

## **International Projects**

#### **Research Articles**

Predicting consumer purchase intention toward hybrid vehicles: Testing the moderating role of price 2020 sensitivity Maqsood Hussain Bhutto Beenish Tariq Sarwar Azhar Khalid Ahmed Faiz M Khawaja Heesup Han European Business Review, Pages 1-23 Impact Factor: N/A | Citations: 43 DOI: https://doi.org/10.1108/EBR-10-2019-0274 2020 Corporate social responsibility (CSR) as a customer satisfaction and retention strategy in the chain Soyeun Lee Heesup Han Aleksandar Radic Beenish Tariq Journal of Hospitality and Tourism Management, Volume 45, Pages 348-358 Impact Factor: 5.959 | Quartile: 2 | Citations: 118 DOI: https://doi.org/10.1016/j.jhtm.2020.09.002 Generating Marketing Outcomes through Internet of Things (IoT) Technologies 2020 Beenish Tariq Sadaf Taimoor Hammad Najam Rob Law Waseem Hassan Heesup Han Sustainability, Volume 12(22), Article Number 9670 Impact Factor: 3.251 | Quartile: 2 | Citations: 12 DOI: https://doi.org/10.3390/su12229670 2020 Behaviors also Trickle Back: An Assessment of Customer Dysfunctional Behavior on Employees and Customers Asif Nawaz Beenish Tariq Sarfraz Ahmed Dakhan Antonio Ariza-Montes Niaz Ahmed Bhutto Heesup Han Sustainability, Volume 12(20), Article Number 8427 Impact Factor: 3.251 | Quartile: 2 | Citations: 5 DOI: 10.3390/su12208427 Revisiting SERVQUAL as a Formative Construct Using PLSSEM Two-Stage Approach in Service 2020 **Quality Research** Beenish Tariq Hammad Najam Nik Kamariah Nik Mat Thurasamy Ramayah Waseem Hassan Pertanika Journal of Social Science and Humanities, Volume 28 (3), Pages 1855-1873 Impact Factor: -DOI: http://www.pertanika.upm.edu.my/regular\_issues.php?jtype=3 The Post-Coronavirus World in the International Tourism Industry: Application of the Theory of 2020 Planned Behavior to Safer Destination Choices in the Case of US Outbound Tourism Heesup Han Amr Al-Ansi Bee-Lia Chua Beenish Tariq Aleksandar Radic Su-hyun Park International Journal of Environmental Research and Public Health, Volume 17(18), Article Number 6485 Impact Factor: 3.390 | Quartile: 1 | Citations: 130 DOI: https://doi.org/10.3390/ijerph17186485 Capturing customer's store loyalty through relationship benefits: Moderating effect of retail innovation 2020 Nisar Ahmed Channa Maqsood Hussain Bhutto Musaira Bhutto Niaz Ahmed Bhutto Beenish Tariq European Business Review, Pages 1-21 Impact Factor: N/A | Citations: 15 DOI: 10.1108/EBR-09-2019-0179 Intergenerational differences in fans' motivation to watch the T20 world cup: a generation cohort theory 2020 perspective Faheem Gul Gilal Naeem Gul Gilal Beenish Tariq Rehman Gul Gilal Zhenxing Gong Nisar Ahmed Channa Rukhsana Gul Gilal International Journal of Sports Marketing and Sponsorship, Pages 1-33 Impact Factor: 2.938 | Quartile: 3 | Citations: 20 DOI: https://doi.org/10.1108/IJSMS-09-2019-0094 Moderating effect of government regulations on the determinants of customer loyalty for cellular 2020 service providers in Pakistan Beenish Tariq Hammad Najam Nik Kamariah Nik Maat Heesup Han Journal of Contemporary Issues in Business and Government, Volume 26, Number 1, Pages 1-22 Impact Factor: -DOI: http://cibg.org.au/wp-content/uploads/2020/04/2020\_1\_1.pdf 2020 Investigating the effects of customer-based brand equity on turnover intentions with mediating effect of customer citizenship behavior Mohsin Raza Salniza Salleha, Beenish Tariq Raed Saud Altayyar Hasnizam Shaari Mohsin Raza Salniza Salleha, Raed Saud Altayyar Hasnizam Shaari Management Science Letters, Volume 10, Issue 2, Pages 265 - 496

Impact Factor: 0 | Citations: 22 DOI: 10.5267/j.msl.2019.9.004

#### Understanding the Moderating Role of Government Regulations in Telecom Sector of Pakistan

2018

Beenish Tariq Nik Kamariah Nik Mat

Journal of Telecommunication, Electronic and Computer Engineering, Vol. 10, No. 1-11, Pages 103-107

Impact Factor: 0

DOI: http://journal.utem.edu.my/index.php/jtec/article/view/3857

#### The Determinants of Customer Loyalty in Telecommunication Industry of Pakistan.

2018

Nik Kamariah Nik Mat Beenish Tariq Nik Kamariah Nik Mat

International Journal of Business Marketing and Management, Volume 3, Issue 1, Pages 36-43

Impact Factor: -

DOI: https://www.ijbmm.com/paper/Jan2018/61982940.pdf

# Do Government Regulations Moderate the Oliver's Four Stage Loyalty Linkage? A Pilot Study in

2017

Cellular Industry of Pakistan

Beenish Tariq Nik Kamariah Nik Mat

Asian Journal of Multidisciplinary Studies, Volume 5, No.11, Pages 9-13

Impact Factor: N/A

DOI: NA

# Antecedents of Sellers' Relationship Building Efforts in Relationship Marketing: A Case of the Telecom

2014

#### Sector of Pakistan

Beenish Tariq Hayat Muhammed Awan Suleman Ghouri

Pakistan Journal of Commerce and Social Science, Volume 8(3), Pages 680-695

Impact Factor: -

DOI: NA

# **Conference Proceedings**

#### Generating Marketing Outcome through Internet of Things (IoT)

2019

Beenish Tariq Sadaf Taimoor

Production Operation Management Society, res.country(233,)

Citations: N/A

DOI: https://pomsmeetings.org/conf-2019/index.html

# Reevaluating Gender Role and Identity in the Contemporary Pakistani Society: An application of the Bem Sex Role Inventory (BSRI).

2019

Sadaf Taimoor Beenish Tariq

2nd International Interdisciplinary Conference on Gender Work and Society - Gender, work and leadership: Bringing together feminist and postcolonial insights, res.country(177,)

Citations: N/A
DOI: N/A